Benefit of Blue℠

2022 Medicare

Preview for Producers

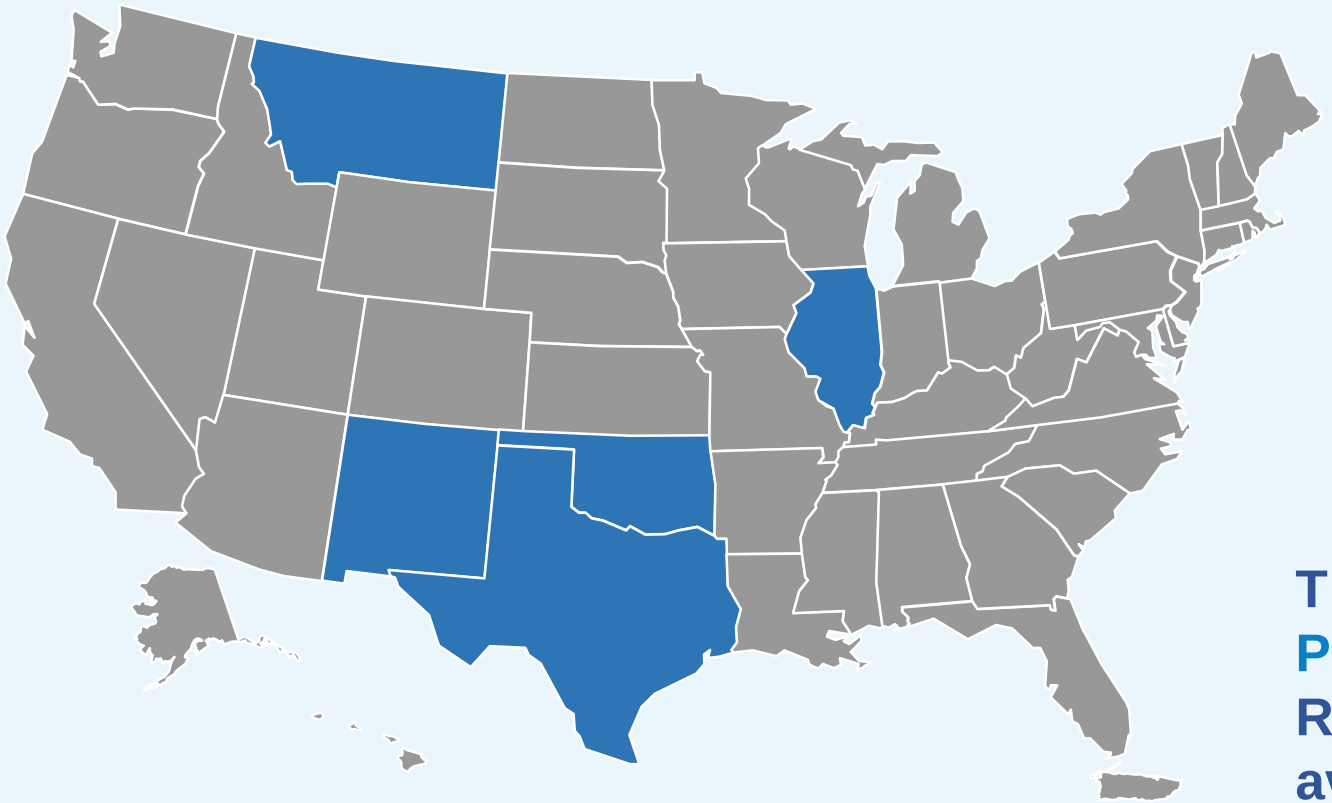
This material is for **producer informational purposes only**. It is general in nature and should not be relied upon or used for advertising or any other solicitation or communication with membership, other insurers, or any other person.

BlueCross BlueShield
Illinois · Montana · New Mexico
Oklahoma · Texas

July 2021

Y0096_SNEAKPEEK22_C

This material is confidential and is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group or the general public. **Any dissemination of 2022 plan benefits prior to October 1, 2021 is strictly prohibited by CMS.** Dissemination of this information could result in disciplinary action, up to and including termination.



Market Previews

2022 Plans

This preview highlights New and Most Popular Plans. Please consult your RSM/Sales Rep for details on all available plans.

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Here are some of the ways we help keep our members healthy, informed & safe.

Welcome / Check In

PRESCRIPTION DRUG REFILLS

HOME TEST KITS PREVENTIVE SCREENINGS

HEALTH ASSESSMENT WITH COVID-19 RISK REVIEW

PROGRAM HIGHLIGHTS & REGISTRATION

TRANSPORTATION NEEDS

CLOSE COORDINATION

between health care providers & local community programs/services

TELEHEALTH by MDLIVE

24/7/365 VIRTUAL CARE

FREE SILVERSNEAKERS®† FITNESS PROGRAM (ONLINE CLASSES TOO)

OTC ALLOWANCE (ONLINE CATALOG)

TELEPHONIC 24/7 NURSE HOTLINE

BCBSXX.COM/MEDICARE
BCBSXX.COM/COVID-19

online tools to easily manage your plan, health tips, and important COVID-19 info

EXTRA BENEFITS

DENTAL

VISION

HEARING

MEMBER REWARDS

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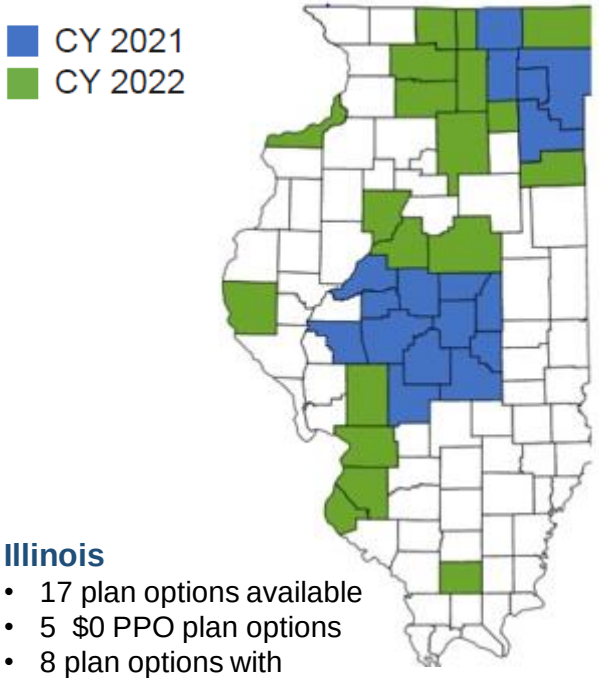
2022 MAPD Service Area Expansion

We are expanding into 92 Brand New counties and expanding product offerings across current and new service areas



Illinois

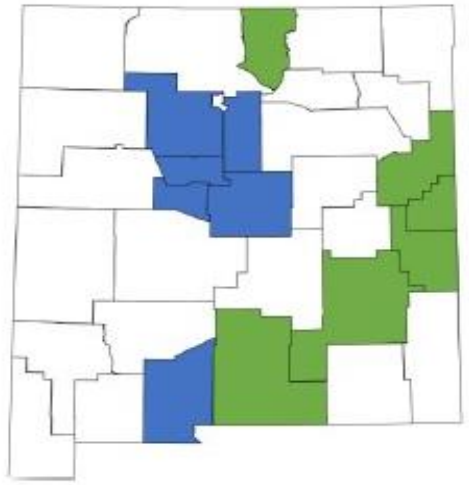
- 17 plan options available
- 5 $0 PPO plan options
- 8 plan options with $0 PCP copay
- 16 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
431,131	1,495,002

Montana

- 4 plan options available
- New $0 PPO plan option
- $0 PCP plan option
- 5 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
175,611	185,973



New Mexico

- 7 plan options available
- 4 plan options with $0 PCP copay
- New **PPO DSNP option**
- 6 New HMO-DSNP counties
- 6 New $0 PPO counties

Medicare Eligible (our counties)	
2021	**2022**
271,424	320,285

SilverSneakers, Telehealth by MDLIVE, Member Rewards available in all states!

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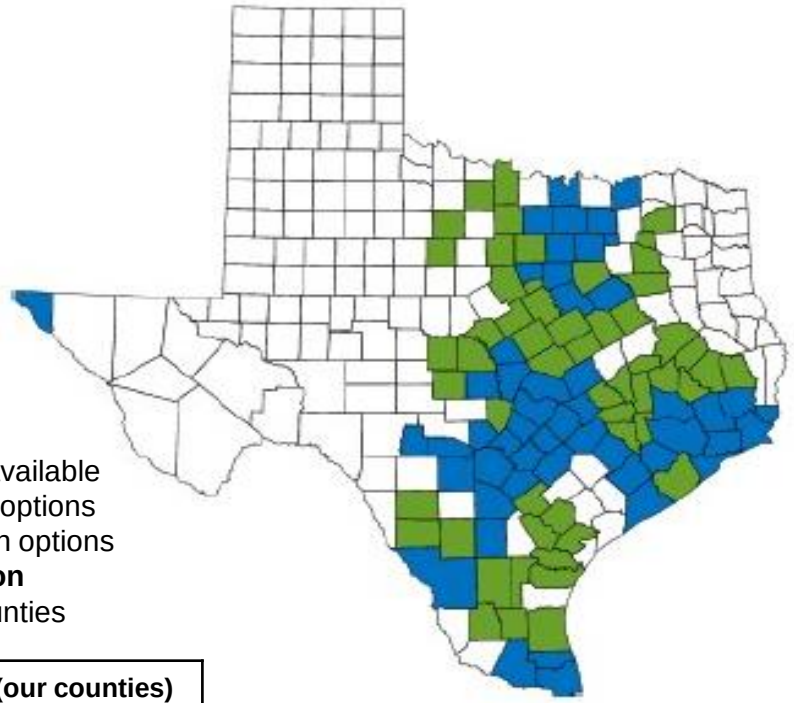
2022 MAPD Service Area Expansion

We are expanding into 92 Brand New counties and expanding product offerings across current and new service areas

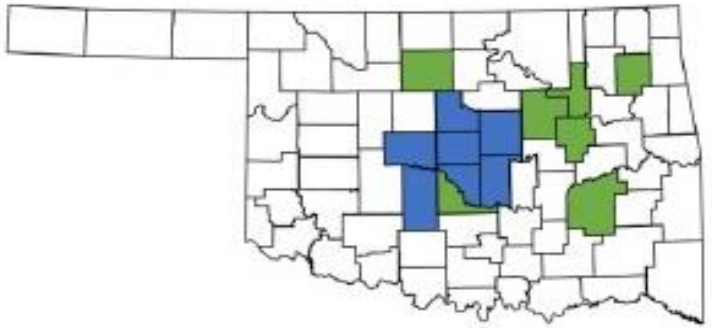
CY 2021
CY 2022



Texas

- 27 plan options available
- 15 $0 PPO plan options
- 11 New PPO plan options
- **New DSNP option**
- 61 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
2,947,452	3,567,359



Medicare Eligible (our counties)	
2021	**2022**
247,155	427,649

Oklahoma

- 4 plan options available
- 2 $0 PPO plan options
- 2 plan options with $0 PCP copay
- 6 New PPO counties

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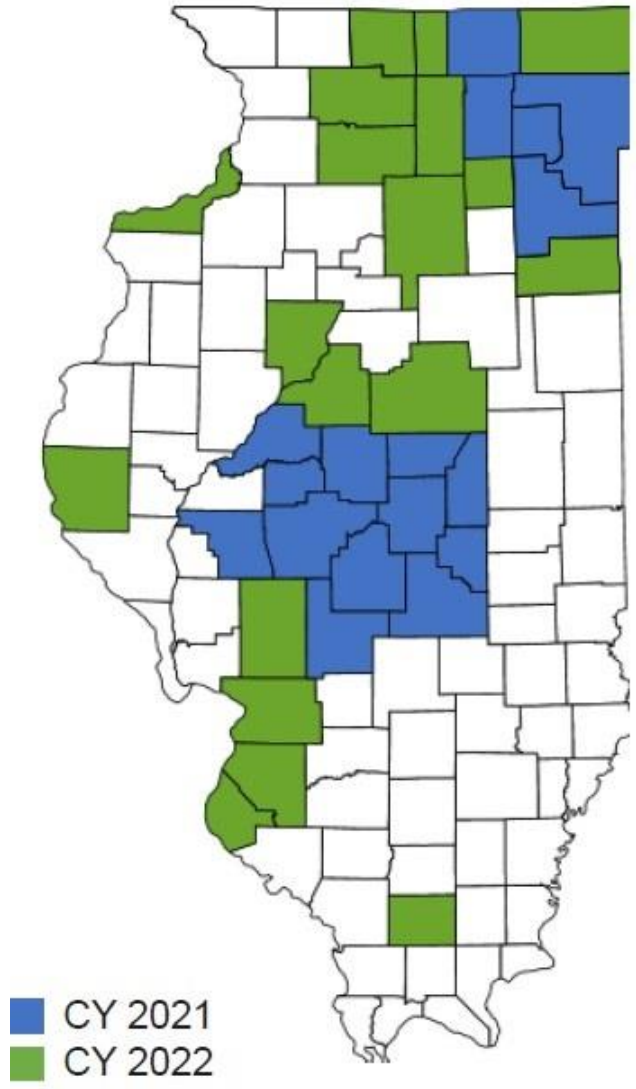
Illinois Market



MAPD Highlights

- Expanded $0 PPO offerings
- NEW low-cost PDP option
- New and Enhanced EXTRA BENEFITS: Dental, OTC, Vision
- Lower copays for specialist
- $0 Copay at preferred pharmacies for select prescription drugs

Illinois Blue Cross Medicare Rx Choice*

*New for 2022

PDP Plan Name	NEW FOR 2022: Blue Cross Medicare Rx Choice
Premium	$20
Deductible	$480 (All Tiers)
Retail (30 day preferred)	$0/$5/$44/38%/25%
Mail Order (90 day preferred)	$0/$15/$132/38%/NC

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

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Illinois Chicago Metro

MAPD Plan Name	Basic (HMO)	Basic Plus (HMO/POS)		Classic (PPO)		Elite (PPO)*	
				INN	OON	INN	OON
Premium	$0	$0		$0		**$0**	
Area	Cook, DuPage, Kane, McHenry, Will, **Kankakee*, Kendall***			Cook, DuPage, Kane, McHenry, Will		**DuPage*, Will***	
MOOP	**$2,950**	**$3,450**	No Limit	**$6,900**	$11,300	**$3,900**	**$11,300**
Hospital Inpatient	$225/Day (Days 1–7)	$220/Day (Days 1–7)	40%	$320/Day (Days 1–6)	50%	**$320/Day (Days 1–6)**	**50%**
Primary Care Physician	$0	$0	**$60**	$25	**$35**	**$0**	**$35**
Specialist	**$25**	**$35**	**$75**	$50	**$55**	**$50**	**$55**
Annual Rx Deductible	$0	$0		**$250 (Tiers 4–5)**		**$250 (Tiers 4–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply						
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Meals, Dental, Vision and Hearing on selected plans						

*New for 2022

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Illinois Chicago Metro

MAPD Plan Name	Blue Medicare Advocate Health (HMO)	Classic (PPO)**	
		INN	OON
Premium	$0	$0	
Area	Cook, DuPage, Kane, Kendall, Lake, McHenry, Will	**Kankakee*, Kendall*, Lake***	
MOOP	**$2,950**	**$5,900**	**$10,000**
Hospital Inpatient	$225/Day (Days 1–7)	**$295/Day (Days 1-6)**	**50%**
Primary Care Physician	$0	**$5**	**$35**
Specialist	**$25**	**$40**	**$55**
Annual Rx Deductible	$0	**$0**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply		
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Meals, Dental, Vision and Hearing on selected plans		

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Illinois Springfield & Central

MAPD Plan Name	Basic (HMO)
Premium	**$0**
Area	Christian, DeWitt, Logan, Macon, Mason, Menard, Montgomery, Morgan, Moultrie, Piatt, Sangamon, Shelby
MOOP	**$4,900**
Hospital Inpatient	$275/Day (Days 1–7)
Primary Care Physician	$0
Specialist	$40
Annual Rx Deductible	$0
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Meals, Dental, Vision and Hearing on selected plans

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Illinois East St. Louis

MAPD Plan Name	Basic (HMO)*	Classic (PPO)*	
		INN	OON
Premium	**$0**	**$0**	
Area	**Macoupin*, Madison*, Monroe*, St. Clair***		
MOOP	**$1,900**	**$5,000**	**$10,000**
Hospital Inpatient	**$260/Day (Days 1–7)**	**$295/Day (Days 1–6)**	**50%**
Primary Care Physician	**$0**	**$5**	**$35**
Specialist	**$25**	**$40**	**$55**
Annual Rx Deductible	**$0**	**$0**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply		
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Meals, Dental, Vision and Hearing on selected plans		

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Illinois Rockford

MAPD Plan Name	Basic (HMO)*	Classic (PPO)*	
		INN	OON
Premium	**$0**	**$0**	
Area	**Boone*, DeKalb*, LaSalle*, Lee*, Ogle*, Rock Island*, Williamson*, Winnebago***	Adams* Boone* DeKalb*, **Kankakee*, Kendall*, Lake*,** La Salle*, Lee*, Ogle*, Rock Island*, Winnebago*	
MOOP	**$3,400**	**$5,900**	**$10,000**
Hospital Inpatient	**$225/Day (Days 1–7)**	**$295/Day (Days 1–6)**	**50%**
Primary Care Physician	**$0**	**$5**	**$35**
Specialist	**$25**	**$40**	**$55**
Annual Rx Deductible	**$0**	**$0**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply		
Extra Benefits	**$**0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Meals, Dental, Vision and Hearing on selected plans		

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Illinois Peoria

MAPD Plan Name	Basic (HMO)*	Classic (PPO)*	
		INN	OON
Premium	**$0**	**$0**	
Area	**McLean*, Peoria*, Tazewell***	**McLean*, Peoria*, Tazewell*, Williamson***	
MOOP	**$3,400**	**$5,900**	**$10,000**
Hospital Inpatient	**$225/Day (Days 1–7)**	**$295/Day (Days 1–6)**	**50%**
Primary Care Physician	**$0**	**$5**	**$35**
Specialist	**$25**	**$45**	**$55**
Annual Rx Deductible	**$0**	**$250 (Tiers 4–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply		
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Meals, Dental, Vision and Hearing on selected plans		

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Program Details

- The producer must access and complete the AHIP/BCBSIL Certification using our designated link between **7/1 and 10/1**.
- The producer must sell a minimum of **10 new policies** (MAPD or PDP) during AEP.
- The policies must stay active for three months.

Reward Period

- Qualifying producers will receive a unique AHIP coupon code next year for the 2023 AHIP test.

Terms and Conditions

- MAPD/PDP policy must remain on the books for three months. A paid sales report provided in April will give the final data on qualified producers.
- Policies qualify for new members and Med Supp to MAPD programs.
- The effective date of the applicable policy is 1/1/2022 – 4/1/2022.
- For assistance with the program, email **bcmrxcertification@bcbsil.com** or call 1-855-782-4272.

Be part of the Training On Us program!

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Ask Me About…

- Certification – Training On Us!
- Virtual Selling – How To & Tips
- Access to materials, supplies & producer selling guide
- Easy to use quote/enroll tools
- Medicare 101
- Medicare Deep Dives
- Formulary Info – Rx Lookup Tool
- Provider Finder – Find Docs with ease
- Our ongoing Medicare boot camps

Illinois

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