Benefit of Blue℠

2022 Medicare

Preview for Producers

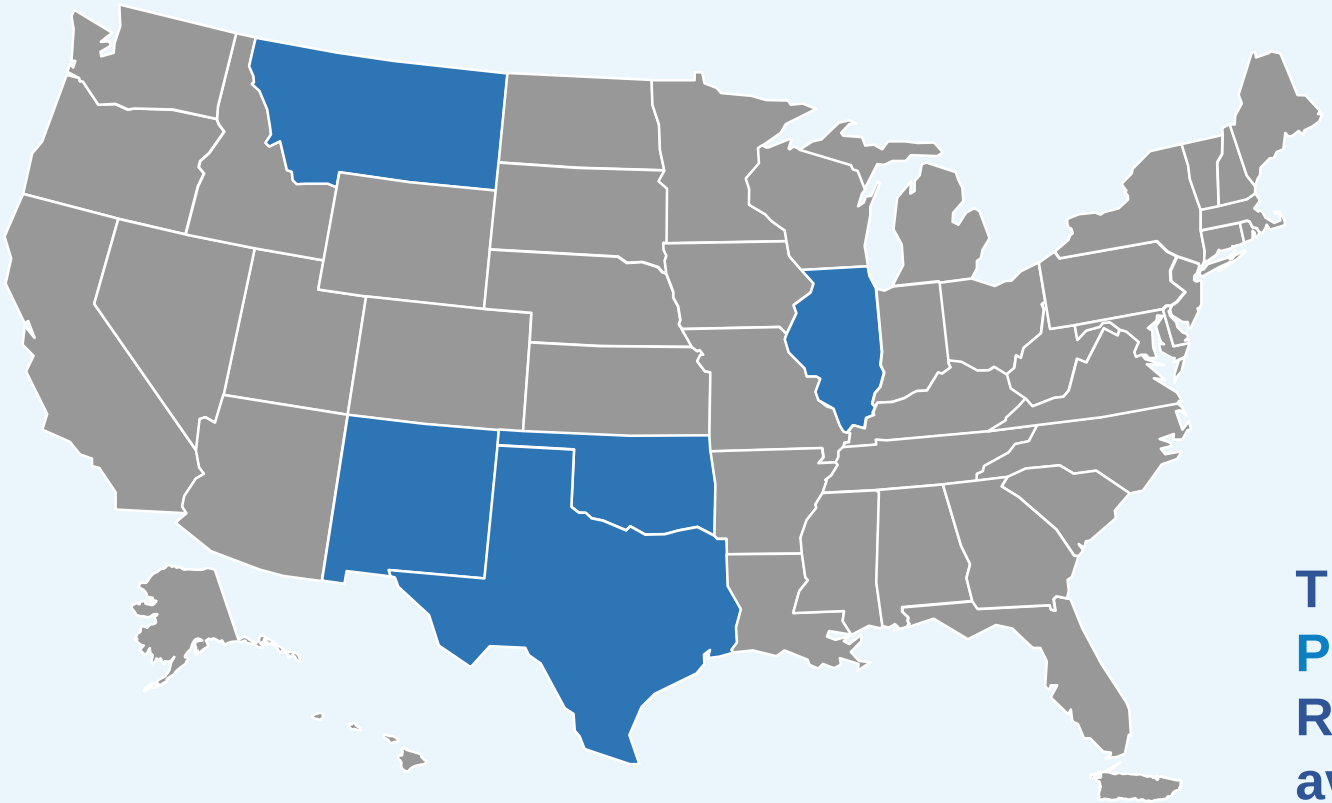
This material is for **producer informational purposes only**. It is general in nature and should not be relied upon or used for advertising or any other solicitation or communication with membership, other insurers, or any other person.

BlueCross BlueShield
Illinois · Montana · New Mexico
Oklahoma · Texas

July 2021

Y0096_SNEAKPEEK22_C

This material is confidential and is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group or the general public. **Any dissemination of 2022 plan benefits prior to October 1, 2021 is strictly prohibited by CMS.** Dissemination of this information could result in disciplinary action, up to and including termination.



Market Previews

2022 Plans

This preview highlights New and Most Popular Plans. Please consult your RSM/Sales Rep for details on all available plans.

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Here are some of the ways we help keep our members healthy, informed & safe.

Welcome / Check In

PRESCRIPTION DRUG REFILLS

HOME TEST KITS PREVENTIVE SCREENINGS

HEALTH ASSESSMENT WITH COVID-19 RISK REVIEW

PROGRAM HIGHLIGHTS & REGISTRATION

TRANSPORTATION NEEDS

CLOSE COORDINATION

between health care providers & local community programs/services

TELEHEALTH by MDLIVE

24/7/365 VIRTUAL CARE

FREE SILVERSNEAKERS®† FITNESS PROGRAM (ONLINE CLASSES TOO)

OTC ALLOWANCE (ONLINE CATALOG)

TELEPHONIC 24/7 NURSE HOTLINE

BCBSXX.COM/MEDICARE
BCBSXX.COM/COVID-19

online tools to easily manage your plan, health tips, and important COVID-19 info

EXTRA BENEFITS

DENTAL

VISION

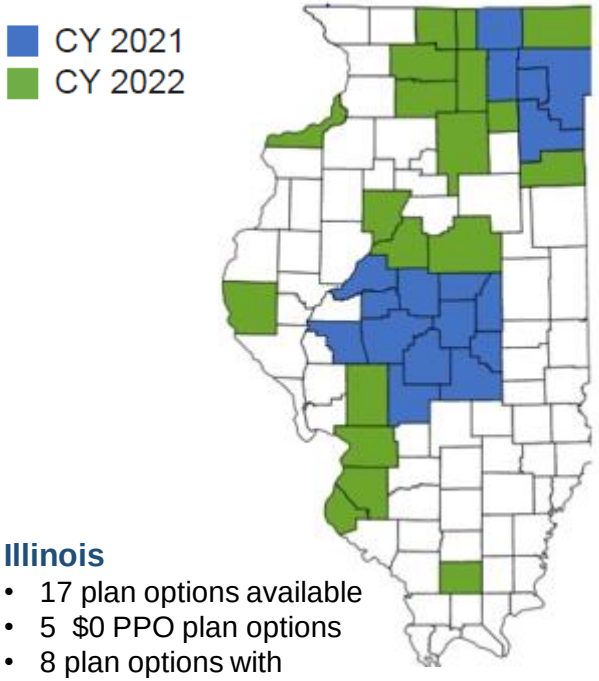
HEARING

MEMBER REWARDS

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

2022 MAPD Service Area Expansion

We are expanding into 92 Brand New counties and expanding product offerings across current and new service areas



Illinois

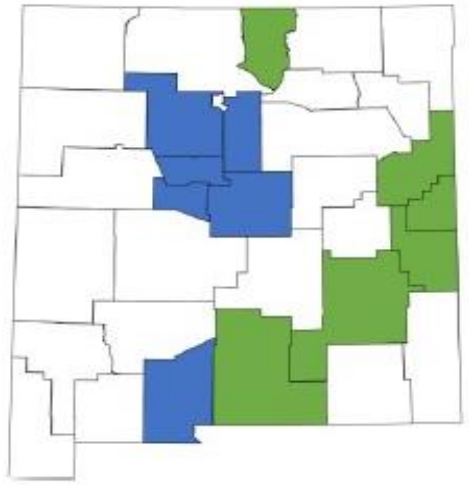
- 17 plan options available
- 5 $0 PPO plan options
- 8 plan options with $0 PCP copay
- 16 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
431,131	1,495,002

Montana

- 4 plan options available
- New $0 PPO plan option
- $0 PCP plan option
- 5 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
175,611	185,973



New Mexico

- 7 plan options available
- 4 plan options with $0 PCP copay
- New **PPO DSNP option**
- 6 New HMO-DSNP counties
- 6 New $0 PPO counties

Medicare Eligible (our counties)	
2021	**2022**
271,424	320,285

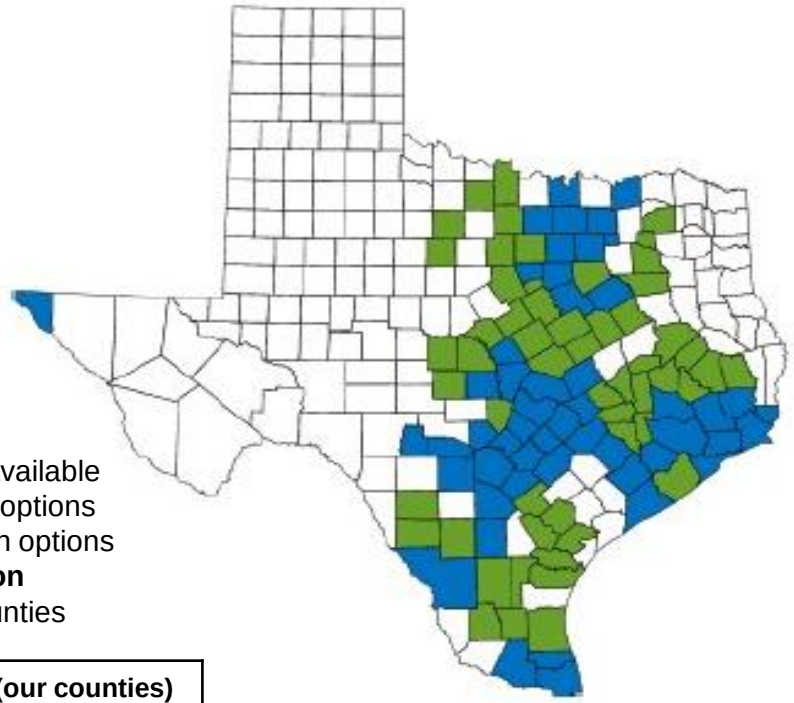
SilverSneakers, Telehealth by MDLIVE, Member Rewards available in all states!

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

2022 MAPD Service Area Expansion

We are expanding into 92 Brand New counties and expanding product offerings across current and new service areas

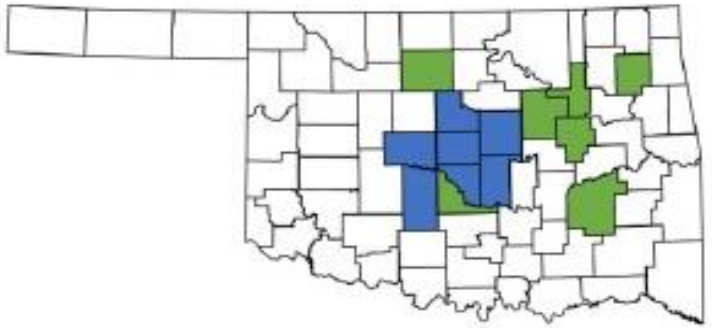
CY 2021
CY 2022



Texas

- 27 plan options available
- 15 $0 PPO plan options
- 11 New PPO plan options
- **New DSNP option**
- 61 New PPO counties

Medicare Eligible (our counties)	
2021	**2022**
2,947,452	3,567,359



Medicare Eligible (our counties)	
2021	**2022**
247,155	427,649

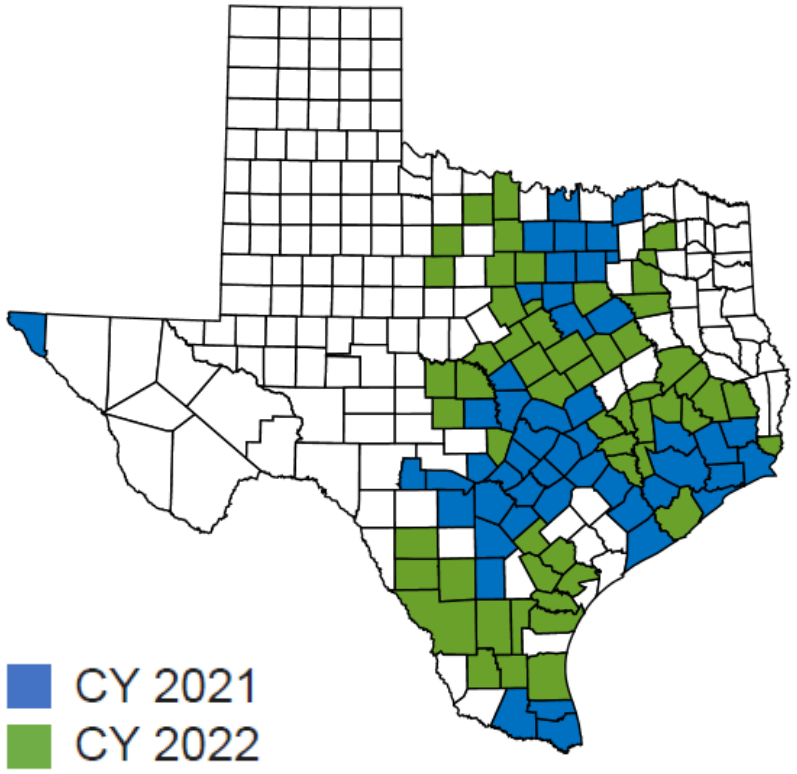
Oklahoma

- 4 plan options available
- 2 $0 PPO plan options
- 2 plan options with $0 PCP copay
- 6 New PPO counties

SilverSneakers, Telehealth by MDLIVE, Member Rewards available in all states!

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Texas Market



MAPD Highlights

- Expanded $0 PPO offerings
- $0 Plan premium options with enhanced benefits
- New and Enhanced EXTRA BENEFITS:
  Dental, OTC, Vision
- Lower copays for specialists
- $0 copay at preferred pharmacies
  for selected prescription drugs

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas Dallas/Fort Worth

MAPD Plan Name	TX Value (HMO)	TX Choice Plus (PPO)		TX Classic (PPO)*	
		INN	OON	INN	OON
Premium	$0	$0		**$0**	
Area	Collin, Dallas, Denton, Tarrant, **Parker*, Ellis*, Johnson*, Rockwall***	Collin, Dallas, Denton, Tarrant, Cooke, Fannin, Hill, Johnson, Navarro, Rockwall, Wise		**Collin*, Dallas*, Denton*, Tarrant***	
MOOP	$3,400	$7,550	$11,300	**$6,500**	**$11,300**
Hospital Inpatient	$275/Day (Days 1–5)	$372/Day (Days 1–5)	50%	**$372/Day (Days 1–5)**	**50%**
Primary Care Physician	$0	$10	50%	**$0**	**$25**
Specialist	$20	$50	50%	**$50**	**$65**
Annual Rx Deductible	$0	$480 (Tiers 3–5)		**$480 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply				
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans. OTC, Transportation, Dental, **Vision*** and **Hearing*** on selected plans				

*New for 2022

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Texas Houston

MAPD Plan Name	TX Basic (HMO)	TX Value (HMO)*	TX Choice Plus (PPO)		Texas Classic (PPO)*	
			INN	OON	INN	OON
Premium	$0	**$0**	$0		**$0**	
Area	Chambers, Fort Bend, Hardin, Harris, Jefferson, Liberty, Montgomery, Orange	**Brazoria*, Waller***	Chambers, Fort Bend, Hardin, Harris, Jefferson, Liberty, Montgomery, Colorado, Galveston, Matagorda, Wharton		**Fort Bend*, Harris*, Jefferson*, Liberty*, Montgomery*, Galveston***	
MOOP	$3,400	**$3,400**	$7,550	$11,300	**$6,500**	**$11,300**
Hospital Inpatient	$295/Stay (Days 1–6)	**$295/Stay (Days 1–6)**	$372/Day (Days 1–5)	50%	**$372/Day (Days 1–5)**	**50%**
Primary Care Physician	$0	**$0**	$20	50%	**$20**	**$25**
Specialist	$30	**$30**	$50	50%	**$50**	**$65**
Annual Rx Deductible	$0	**$0**	$480 (Tiers 3–5)		**$480 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply					
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Dental, **Vision*** and **Hearing*** on selected plans					

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

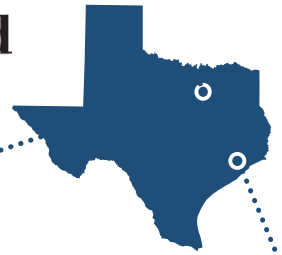
This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas Medicare Provider Partner

Sanitas Medical Center

For Members of

BlueCross BlueShield of Texas



One Stop Shop

Care & Customer Service – Urgent Care, Lab, Imaging, Care Coordination, Wellness & Disease Management Program, plus onsite BCBSTX customer service staff

- **Take Virtual Office Tours:** Invite your clients to take a tour online or onsite
- **Attend Online "Meet A Doc" Session:** Personally meet the Sanitas doctors and hear about how they deliver care
- **Learn More:** Contact your BCBSTX Rep/RSM or GA/NMO

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Texas San Antonio

MAPD Plan Name	TX Value (HMO)	TX Classic (PPO)*	
		INN	OON
Premium	$0	**$0**	
Area	Atascosa, Bandera, Bexar, Cameron, Comal, El Paso, Hidalgo, Kendall, Medina, Willacy, Wilson	**Bexar***	
MOOP	**$3,200**	**$6,400**	**$11,300**
Hospital Inpatient	$200/Day (Days 1–6)	**$372 (Days 1–5)**	**50%**
Primary Care Physician	$0	**$0**	**$25**
Specialist	**$25**	**$50**	**$65**
Annual Rx Deductible	**$0**	**$295 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply		
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, **OTC*** , Transportation, **Dental***, **Vision*** and **Hearing*** on selected plans		

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas Austin

MAPD Plan Name	TX Value (HMO)	TX Choice Plus (PPO)		TX Classic (PPO)*	
		INN	OON	INN	OON
Premium	$0	**$0**		**$0**	
Area	Travis, Bastrop, Burnet, Caldwell, Hays, Lee, Williamson	Bastrop, Burnet, Caldwell, Fayette, Hays, Lee, Llano, Travis, Williamson, Milam, Lampasas		**Travis*, Williamson***	
MOOP	$6,700	$7,550	$11,300	**$6,400**	**$11,300**
Hospital Inpatient	$275/Day (Days 1–5)	$372/Day (Days 1–5)	50%	**$372/Day (Days 1–5)**	**50%**
Primary Care Physician	$0	**$10**	50%	**$20**	**$25**
Specialist	$35	$50	50%	**$50**	**$65**
Annual Rx Deductible	**$100 (Tiers 4–5)**	$480 (Tiers 3–5)		**$480 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply				
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans. **OTC*** , Transportation, Dental, **Vision*** and **Hearing*** on selected plans				

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas The Valley

MAPD Plan Name	TX Value (HMO)	Texas Basic (HMO)	TX Classic (PPO)*	
			INN	OON
Premium	$0	$0	**$0**	
Area	Atascosa, Bandera, Bexar, Cameron, Comal, El Paso, Hidalgo, Kendall, Medina, Willacy, Wilson	Cameron, Hidalgo, Webb, Willacy	**Cameron*, Hidalgo*, Willacy*, Jim Wells*, Bee*, Duval*, Refugio*, Dimmit*, Brooks*, Jim Hogg*, La Salle*, Kennedy*, Nueces*, San Patricio*, Webb***	
MOOP	**$3,200**	$3,400	**$5,900**	**$11,300**
Hospital Inpatient	$200/Day (Days 1–6)	$350/Stay	**$375/Day (Days 1–5)**	**50%**
Primary Care Physician	$0	$0	**$0**	**$25**
Specialist	**$25**	$30	**$50**	**$65**
Annual Rx Deductible	**$0**	$445 (Tiers 3–5)	**$350 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply			
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Dental, **Vision*** and **Hearing*** on selected plans			

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas El Paso

MAPD Plan Name	TX Value (HMO)	Texas Basic (HMO)	Texas Classic (PPO)*	
			INN	OON
Premium	$0	$0	**$0**	
Area	Atascosa, Bandera, Bexar, Cameron, Comal, El Paso Hidalgo, Kendall, Medina, Willacy, Wilson	El Paso	**El Paso***	
MOOP	**$3,200**	$3,400	**$5,900**	**$11,300**
Hospital Inpatient	$200/Day (Days 1–6)	$200/Day (Days 1–6)	**$375/Day (Days 1–5)**	**50%**
Primary Care Physician	$0	$0	**$0**	**$25**
Specialist	**$25**	$30	**$40**	**$65**
Annual Rx Deductible	**$0**	$255 (Tiers 4–5)	**$350 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply			
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans. **OTC***, Transportation, **Dental***, **Vision*** and **Hearing*** on selected plans			

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas North/Northeast

MAPD Plan Name	TX Classic (PPO)*		TX Classic (PPO)*	
	INN	OON	INN	OON
Premium	**$0**		**$0**	
Area	**Parker*, Palo*, Pinto*, Ellis*, Archer*, Erath*, Clay*, Somervell*, Jack*, Throckmorton*, Shackelford***		**Henderson*, Hopkins*, Van Zandt*, Trinity*, Freestone*, Rains*, Houston***	
MOOP	**$7,550**	**$11,300**	**$7,550**	**11,300**
Hospital Inpatient	**$372/Day (Days 1–5)**	**50%**	**$372/Day (Days 1–5)**	**50%**
Primary Care Physician	**$10**	**$25**	**$10**	$25
Specialist	**$50**	**$65**	**$50**	$65
Annual Rx Deductible	**$480 (Tiers 4–5)**		**$480 (Tiers 3–5)**	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply			
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Dental, **Vision*** and **Hearing*** on selected plans			

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas Central

MAPD Plan Name	TX Classic (PPO)*	
	INN	OON
Premium	$0	
Area	Bell*, Washington*, McLennan*, Falls*, Karnes*, Limestone*, Burleson*, Coryell*, Madison*, Bosque*, Zavala*, Blanco*, McCulloch*, Goliad*, Mills*, Hamilton*, Mason*, San Saba*	
Deductible	$0	$750
MOOP	$6,700	$11,300
Hospital Inpatient	$372/Day (Days 1–5)	50%
Primary Care Physician	$0	$25
Specialist	$50	$65
Annual Rx Deductible	$350 (Tiers 3–5)	
Rx Tier 1 Preferred Mail Order (Tier 1)	$0 Copay $0 copay 100-day supply	
Extra Benefits	$0 Copay Telehealth, Silver Sneakers, 24/7 Nurseline, Member Rewards are on all plans, OTC, Transportation, Dental, **Vision*** and **Hearing*** on selected plans	

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Texas Dual Special Needs Plan

DSNP Plan Name	TX Dual Care Plus (HMO)*
Area	Atascosa*, Bandera*, Bastrop*, Bexar*, Blanco*, Bosque*, Brazos*, Burleson*, Burnet*, Caldwell*, Collin*, Colorado*, Comal*, Coryell*, Dallas*, Denton*, Falls*, Fayette*, Gonzales*, Grimes*, Guadalupe*, Hays*, Hill*, Kendall*, Lampasas*, Lavaca*, Lee*, Leon*, Limestone*, Llano*, Madison*, Medina*, Milam*, Mills*, Navarro*, Robertson*, Rockwall*, San Saba*, Somervell*, Tarrant*, Travis*, Williamson*, Wilson*
Transportation	120 One-way trips
Telehealth by MDLIVE	MDLIVE $0 Copay
OTC	$250 Quarterly
Dental	Preventive: $0 copay 2 exams, 1 X-Ray, 2 cleanings
	Comprehensive: $2,000 allowance per year
Vision Hardware	$200 Allowance/year
Meal Service	56 Meals/28 Days
Member Rewards	Members earn up to $100/Year
Health & Wellness	SilverSneakers fitness program

*New for 2022

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

This preview highlights focus plans. Please consult with your RSM or Sales Rep for details on all available plans.

Program Details

- The producer must access and complete the AHIP/BCBSIL Certification using our designated link between **7/1 and 10/1**.
- The producer must sell a minimum of **10 new policies** (MAPD or PDP) during AEP.
- The policies must stay active for three months.

Reward Period

- Qualifying producers will receive a unique AHIP coupon code next year for the 2023 AHIP test.

Terms and Conditions

- MAPD/PDP policy must remain on the books for three months. A paid sales report provided in April will give the final data on qualified producers.
- Policies qualify for new members and Med Supp to MAPD programs.
- The effective date of the applicable policy is 1/1/2022 – 4/1/2022.
- For assistance with the program, email **bcmrxcertification@bcbsil.com** or call 1-855-782-4272.

Be part of the Training On Us program!

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Ask Me About…

- Certification – Training On Us!
- Virtual Selling – How To & Tips
- Access to materials, supplies & producer selling guide
- Easy to use quote/enroll tools
- Medicare 101
- Medicare Deep Dives
- Formulary Info – Rx Lookup Tool
- Provider Finder – Find Docs with ease
- Our ongoing Medicare boot camps

Dallas Fort Worth
Woody Key | Medicare Regional Sales Manager
Email: Woody_Key@bcbstx.com Mobile: 214.649.4871

Houston
Don Muir | Medicare Regional Sales Manager
Email: Don_Muir@bcbstx.com Mobile: 713.819.5334

San Antonio/The Valley
Daisy Barrera | Medicare Regional Sales Manager
Email: Daisy_Barrera@bcbstx.com Mobile: 210.307.0502

Austin
Victoria R. Trevino | Medicare Regional Sales Manager
Email: Victoria_Trevino@bcbstx.com Mobile: 210.844.7896

El Paso
Fernie Archuleta | Medicare Regional Sales Manager
Email: Fernando_Archuleta@bcbstx.com Mobile: 915.929.9559

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.

Ask Me About…

- Certification – Training On Us!
- Virtual Selling – How To & Tips
- Access to materials, supplies & producer selling guide
- Easy to use quote/enroll tools
- Medicare 101
- Medicare Deep Dives
- Formulary Info – Rx Lookup Tool
- Provider Finder – Find Docs with ease
- Our ongoing Medicare boot camps

Houston/San Antonio/Corpus Christi
Gary Leal | Senior Sales Consultant
Email: Gary_C_Leal@bcbstx.com Mobile: 713.663.1174

Dallas/East TX
Abraham Obregon | Senior Sales Consultant
Email: Abraham_Obregon@bcbstx.com Mobile: 713.834.5280

Fort Worth/Austin/WTX/CTX/Valley
Johnny Cantu | Senior Sales Consultant
Email: Johnny_Cantu@bcbstx.com Mobile: 972.766.5612

Texas
Linda Behrens | Senior Sales Consultant
Email: Linda_Behrens@bcbstx.com Mobile: 210.404.9045

Plan designs and service areas described are pending government approval and subject to change. For producer use only. Confidential and proprietary.