



October Birthdays

- Sharon Barbin
- John Blankenbeckler
- Melinda Bloom
- Donald Brenner
- Doris Brown
- Chris Cannizzaro
- Sharron Daniels
- Shari Griffin
- Richard Grothen
- Julie Guinane
- Elissa Hamilton
- Thomas Day Jr
- Wendy Keller
- Pat Kujawski
- Farrell Larsen
- Evelyn Lasswell
- Eduarda Lozano
- Evelyn MacNamara
- Donald McGrenera
- Ronald McKinney
- Cathryn Nurnberger
- Leanne Page
- Beverlee Poppish
- Peter Portanova
- Dolores Ramirez
- Phil Sager
- Margarete Sollman
- Gail Stoewer
- Walter Szandzik
- John Urycki
- Matilde Warren
- Dolores Wingate
- Jimmy Dutton
- Maurice Recame
- Jerome Austreng
- Charlene Apple
- Barbara Zimmer
- Jonny Gu
- Rose Borges
- Eileen Durkee
- J.D. Fear
- James Taylor
- Gene Johnson
- Norman Kear
- Audrey Solo
- Diane Hoptar
- Lita Kennedy
- Cynthia Casady
- Albert Gomez
- Sybil Carlson

BRIDLEWOOD NEWS

BRIDLEWOOD KIOSK NOW OPEN

Now you can shop at the Escondido Westfield Mall and get your Medicare questions answered at the same time.

Located just outside of Macy's on the lower level, Bridlewood has now made it more convenient than ever to stay up to date.

"With 1 million visitors per month, the Westfield Mall has been in our expansion plans for some time" said President of Bridlewood, Jeff Wetzel. "As the needs of our Medicare members grow, Bridlewood is committed to meeting our members needs by being available and conveniently located"



To celebrate our grand opening, bring this coupon to the Bridlewood Kiosk and receive a free scoop of Baskin Robbins Ice Cream. Let them know you are working with Jeff!

Good for a FREE Scoop

Baskin Robbins Ice Cream

Offer expires October 15th, 2016

Receive your Baskin Robbins Coupon at the Bridlewood Kiosk



RSVP for The Medicare 2017 Kick-Off Meeting

With the new Medicare season just around the corner, now is the time to reserve your seat at this year's kick-off meeting being held at:

Stoneridge Country Club in Poway

Wednesday, October 5th at 1:00 PM

17166 Stoneridge Country Club Lane, Poway, CA 92064

Speaker: Jeff Wetzel, President of Bridlewood Insurance

Topic: 5 Expensive Medicare Mistakes

RSVP to Bridlewoodinsurance.com or by calling 1-858-753-1920

There will be a shuttle service for those needing extra help walking.

The meeting will be recorded.



October Funnies (Please do not read if you are easily offended!)

George was standing at the bar of Terminal 3 at the International Airport, when this small Chinese guy comes in, stands next to him, and starts drinking a beer. George asked him, "Do you know any of those martial arts things, like Kung-Fu, Karate, or Ju-Jitsu?" The Chinese man says "No, why would you ask me that? Is it because I am Chinese?" "Are you some kind of racist?" "Do you have something against a taxpaying Chinese American?" "No", George said, "It's because you're drinking my beer, dude!"



Birthdays continued:

- Gary Carmichael
- Teresa Goode
- Robert Hitchcock
- Ted Gaasch
- Nancy Deering
- Kim Phan
- Craig Hayden
- Karen Heinrich
- Stephanie Kicinski
- Francisco Rubalcava
- Rocco Baldino
- Joan Suffredini
- Lucille Dalbey
- Joann Trout
- Therese Dolkas
- Monique Najafi
- Warren Pape
- Lynn Cassidy
- Joseph Vosmik
- Bruce McCullough
- Fe Alcorn
- Stella Franks
- Nancy Shahan
- Barbara McCluan
- Carolyn Ekstedt
- Theresa Rios
- Scott Lawn
- Chrisoula Towl
- Marcia Robinson
- Connie McCall
- Gary Crandall
- Derek Tatum
- Gail Morris
- Gordon Henslee
- Rosalinda Holgado
- Mary Rubalcava
- Frank Torres
- Thomas Graham
- Teresa Adame
- Edwina Vanscoder
- Jean Allen
- Peter Dooley
- Edward Hocking
- Rudy Gulde
- Barbara Sanders
- James Finley
- Andrew Resnick
- Jacqueline Reilly
- Leta Cleveland



Sam walks into his boss's office and says "Sir, I'll be straight with you, I know the economy isn't great, but I have over three companies after me, and I would like to respectfully ask for a raise."

After a few minutes of haggling the boss finally agrees to a 5% raise, and Sam happily gets up to leave. By the way," asks the boss, "Which three companies are after you?" "The electric company, water company, and the phone company!"

Bored in Church

One day Mrs. Jones went to have a talk with the minister at her local church. "Reverend," she said, "I have a problem -- my husband keeps falling asleep during your sermons. It's very embarrassing. What should I do?"

"I have an idea," said the minister. "Take this hatpin with you. I will be able to tell when Mr. Jones is sleeping, and I will nod to you at specific times. When I nod, you give him a good poke in the leg."

In church the following Sunday, Mr. Jones dozed off. Noticing this, the preacher put his plan to work. "And who made the ultimate sacrifice for you?" he said, nodding to Mrs. Jones. "Jesus!" Jones cried as his wife jabbed him in the leg with the hatpin.

"Yes, you are right, my son," said the minister.

Soon, Jones nodded off again. Again, the minister noticed. "Who is your redeemer?" he asked the congregation, motioning towards Mrs. Jones. "God!" Jones cried out as he was stuck again with the hatpin. "Right again," said the minister, smiling.

Before long, Jones again winked off. However, this time the minister did not notice. As he picked up the tempo of his sermon, he made a few motions that Mrs. Jones mistook as signals to bayonet her husband with the hatpin again. The minister asked, "And what did Eve say to Adam after she bore him his 99th son?" Mrs. Jones poked her husband, who yelled, "You stick that thing in me one more time and I'll break it off and shove it where the sun don't shine!"



Starting January 1st 2017, The UnitedHealthcare Sharp plan and Plan 4, will be adding an Over-the-Counter benefit as part of your health plan.

Every quarter, you get \$50 credit to spend anyway you want on OTC medications and products like bandages, pain relievers, cold medicine, toothpaste, vitamins and much more. You can order online or by phone, and they will ship your items right to your door. The trick is the \$50 per quarter credit does NOT roll-over, so you either use it or lose it.



This will only be available to those on the zero premium Sharp plan or the zero premium Plan 4 by UnitedHealthcare. If you're not on one of these two plans and would like to receive this new \$200 per year benefit, call our office at 858-753-1920 and we will get you all setup.



5 Expensive Medicare Mistakes Keynote Speaker: Jeff Wetzel

President, Bridlewood Insurance

12:00 PM, October 8th
San Diego Room
Town and Country Resort
500 Hotel Circle North

Need help with Medicare Advantage Plans?

Get help understanding your Medicare options



LOCALLY TRUSTED QUALITY CARE
AT NO COST TO YOU. NO OBLIGATION.

CONTACT US TODAY

FOR A COMPLIMENTARY MEDICARE REVIEW



The AARP Part D Drug Plan going to \$86

For those that have a Medicare Supplement plan, the stand alone part D drug plan rates are going higher. The **AARP Preferred plan** is going from \$68 to \$86 starting January 1st, 2017. One reason for the large jump is the part D deductible set by Medicare was raised again from \$360 to \$400 for 2017. The AARP Preferred Part D plan pays that deductible so they need to build that into the monthly premium.

For those on a UnitedHealthcare Advantage plan, you will not be affected by these changes.

90+ Birthday Club

1. Matilda Warren 105!
2. Chris Cannizzaro 97
3. Bruce McCullough 94
4. Cathryn Nurnberger 91
5. Walter Szandzik 91
6. Warren Pape 91
7. Eileen Durkee 90
8. Gene Johnson 90

Happy Birthday and Congratulations!!



Referrals For October

Joy Torchin referred Pricilla Walker

Shirley Seville referred Susan Davis

Valerie Flannery referred Henchys

Lynn Balibay referred Sylvia Chavez

I try hard to recognize every referral I am aware of, but if I missed anyone, please let me know! If you have sent me a referral, just send me a quick email so that I won't forget it. **I want all of you to know that it is my privilege to serve you, and the greatest compliment you pay me is the referral of your family and friends.**

What Should I do for 2017 ?

Sharp or Arch Healthcare Doctors - You should be on the UnitedHealthcare \$0 Premium Sharp Plan.

Scripps Doctors – You should be on the Scan Plan or the UnitedHealthcare Plan 4.

UCSD Doctors– You should be on the Blue Shield Plan.

Kaiser Doctors– Don't Get Sick because you are stuck...!

Supplement Plan– Most are on an AARP plan F or N. They just announced NO premium increase for 2017.

AARP Part D Drug Plan-The drug plans are getting out of control. Everyone with a stand alone Part D plan will need to be re-evaluated during open enrollment. Expect a call from our office.

**YOU KNOW A
GIRL IS MAD
WHEN SHE STARTS
OFF HER SENTENCE
SAYING**

**"I JUST FIND IT
FUNNY HOW"**

**BC THERE'S
A 99.9% CHANCE
SHE DID NOT
FIND IT FUNNY**

KUSHANDWIZDOM.TUMBLR

Personal Notes:

It must be that time of the year - I've done nothing but take Medicare tests for the past 6 weeks, my office is filled with cases of 2017 Medicare plans and now I'm waking up at 3 am ready to go! Sounds Like Medicare Season is around the corner!

In 2 1/2 years, Bridlewood has grown into 162 agents spread out over 4 counties and was recently named fastest growing Medicare agency in Southern California. Although I'm excited about the new Escondido Mall Kiosk, we also have agents in 5 Walmart's, 17 CVS stores and are partnered with Scripps, Arch Health, Cassidy Medical Group and Primary Care Assoc. along with countless individual agent meetings.

The kick-off meeting on Oct 5th, at Stoneridge is my favorite. I only advertise it in the Bridlewood News so members and their friends know to attend which allows us time to spend a couple hours together. What is nice, is a chance to see those folks that have been with me from day one. In other words: **It's Family** since we've been through the thick and thin when I was just starting out.

In the past few years, many have witnessed the start of Bridlewood and have watched it grow into something really special. Long hours and hard work have been the cornerstone of Bridlewood, along with the knowledge there are 10's of thousands of Medicare members that need our help. That fact alone, along with the realization my "Bridlewood family" always has my back, gives me the strength to keep pushing forward.

Thank You Everyone!! And I'll see you soon.

Jeff Wetzel, President of Bridlewood Insurance , 1-858-753-1920

Email: Jeff@bridlewoodinsurance.com Web Site: www.bridlewoodinsurance.com