



**May Birthdays**

- Sydelle Golub
- Donna Broyles
- Cruz Diaz
- Marcia Harrod
- Nora Megginson
- Marilyn Miller
- Robert Fehling
- Harry Hecock
- Ellen Ransom
- Jesse Seymour
- Leonard Blumenreich
- Irving Yoffe
- Charles Davis
- Eugene Roehrich
- Claudette Johnson
- Elizabeth Milsten
- Frances Hook
- Elizabeth McLain
- Beatrice Donhardt
- Aline B Valade
- Richard Faulkner
- Alice Slawson
- Mary Porter
- Alice Gosnell
- Adele Farr
- William Alexander
- Shirley Kennedy
- Alice Delhotal
- Joyce Blue
- Norma Smith
- Gary Applegate
- Earnestine Hisel
- James Latulippe
- Mike Amerios
- Rle Nichols
- Dorothy Bairley
- Tomasa Rehm
- James Robinson
- Sharon Hileman
- Paul Oglesby
- Juanita Kear
- Carlos Velarde
- Cecilio Perez
- Mark Bedell
- Ileen Chopak
- Susan Blommer
- Carmen Marquez
- Barbara Oglesby
- Kathleen Robinson
- Theresa Leimbach
- Guillermo Aviles
- Thomas Cervantes
- Lawrence Luikart

Birthdays Cont. 2

# BRIDLEWOOD NEWS

## Bridlewood Wins Agency of the Year

On April 23, 2015 in Santa Ana CA, at an insurance industry award ceremony, the coveted “United Healthcare 2015 Agency of the Year” was presented to Bridlewood Insurance Services. This meteoric skyrocket to the top of the Medicare insurance world is no accident. With nearly 50 agents all over San Diego, Bridlewood Insurance has established itself as the leading independent insurance company for seniors, to help navigate the maze of Medicare Insurance options. Bridlewood agents have two golden rules to follow:

- 1. Always do the right thing for the customer.**
- 2. Don’t ever forget rule number one!**

All Bridlewood agents are hand-picked and trained to make sure that when it comes to Medicare Insurance, they are really the best at what they do, which is finding the absolute best solution for the senior’s Medicare Insurance needs.

“There is an incredibly huge demand for our services,” says Bridlewood Insurance President, Jeff Wetzel. “Medicare Insurance can be overwhelming and complicated, and when people learn they can have a personal Bridlewood agent help and advise them for no additional cost, well, that’s a win for everyone.”



## Your life. Your legacy.

*Plan to make it right - for you and your family.*

Planning now will provide peace of mind – for you and for those you love.

Losing a loved one is one of life’s most stressful events. Prearranging your funeral eases the stress and guesswork for your family and ensures that your final wishes are honored.

We plan for important life events, such as weddings, major purchases, college education for our children and retirement.

We insure ourselves against things that may never happen, including vehicle accidents, personal injury and medical emergencies.

*Doesn't it make sense to plan for the inevitable?*

Why not start planning today?  
It takes just four simple steps.

*Reflect.* How do you want to be remembered?

*Record.* Document your wishes.

*Support.* Select the funding option that works best for you.

*Share.* Let your loved ones know where your documents are located.



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**Maria Skawinski**  
Pre-Planning Advisor



## May Funnies (Please don't read if you're easily offended)

### Annual Fishing Trip

Four guys have been going on the same fishing trip for many years.

A few days before the group's annual departure date, John's wife puts her foot down and tells him he isn't going. John's fishing buddies are very upset that he can't go, but what can they do? Two days later the three get to the camping site to find John sitting there with his tent set up, firewood gathered and dinner cooking on the fire, drinking a cold beer.

"Heck John, how long you been here, and how did you talk your missus into letting you go?"

"Well, I've been here since last night. Yesterday evening, I was sitting in my recliner when my wife came up behind me, put her hands over my eyes, and asked, 'Guess who?'" I pulled her hands off, and there she was, wearing a nightie. She took my hand and pulled me into the bedroom, where she'd lit candles and put rose petals all over the place. Well, she's been reading '50 Shades of Grey'...

On the bed she had handcuffs, and ropes! She told me to tie her up and cuff her to the bed, so I did. And then she said, 'Do whatever you want.' ....So, boys, here I am!

### Three Birds on a Wire

A teacher was helping her third-grade students with a math problem. After choosing a student in particular, she recites the following story: "Billy, there are three birds sitting on a telephone wire. A man with a gun shoots one of the birds. How many birds are left on the wire?" Billy pauses. "None," he replied thoughtfully.

"No, no, no. Lets try again, maybe you didn't hear me correctly." the teacher says patiently. She holds up three fingers. "There are three birds sitting on a wire. A man with a gun shoots one," she puts down one finger, "how many birds are left on the wire?"

"None," Billy says with authority.

The teacher sighs. "Tell me how you came up with that?" "It's simple," says Billy, "after the man shot the one bird, the noise from the gun scared the other two away."

"Well," she says, "that's not technically correct, but I like the way you think."

"Thanks," chimes Billy, "now let me ask you a question." "okay," the teacher said guardedly. "There are three women sitting on a bench eating popsicles. One women is licking the popsicle, one women is biting the popsicle and one is sucking the popsicle. Which one is married?" Billy asked innocently.

The teacher looked at the angelic face and writhed in agony, turning three shades of red. "C'mon," Billy said impatiently, "which one is it, the one licking the popsicle, the one biting it, or the one sucking it? Which one is married?"

"Well, uh," she gulped and in a barely audible whisper replied, "the one who's sucking?"

"Naw," he says with a surprise, "the one with the wedding ring. But I like the way you think."

Q: Where can single men over the age of 70 find younger women who are interested in them?

A: Try a bookstore, under Fiction.

Q: Someone has told me that menopause is mentioned in the bible Is that true and where can it be found?

A: Yes. Matthew 14:92: "And Mary rode Joseph's ass all the way to Egypt..."



### Birthdays continued:

- Cynthia Luikart
- Louise Cohen
- Lucille Lewis
- Carol Amster
- Marilyn Hoffman
- Eleanor Delamarian
- Alfred Marton
- Agnes Cheung Markin
- Charline Lacoce
- Nancy Waller
- Livia Norman
- Charlene Lutes
- Roberto Esparza
- Mike Trout
- Merilee Boyd
- Janet Rutschman
- Steven Dolkas
- Meghan Gluth
- Herta Kranzle
- James Kniest
- Diana Natale
- John Jackson
- Carl Vinz
- Lorayne Walter
- Lenora Lee
- Thomas Ewing
- David Johnson
- David Heraty
- Janet Boyce
- Brad Kutzner
- Cynthia Pearson

### Congratulations

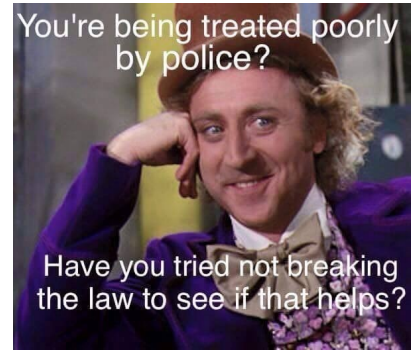
That's what clean living and reading Bridlewood News will do for you! Don't see your birthday listed? It's because I'm am not your agent of record.

90+ Club on Page 3



# Are you smarter than a 5th grader?

(Personal Note: Last month the Bridlewood News April edition went out the door without the answers on page 4. Everyone in the editing department did receive 5 lashes with a wet noodle for this mistake... my apologies.)



- The state capital of California is:**  
A. Los Angeles B. San Francisco C. Sacramento
  - The California state bird is the:**  
A. California valley quail B. Common merganser C. California condor
  - Half of all Americans live within 50 miles of what?**  
A. Their birthplace B. Parents live C. An Ocean
  - California's state nickname is:**  
A. Earthquake State B. Golden State C. Sunshine State
  - What do bulletproof vests, fire escapes, windshield wipers and laser printers have in common?**  
A. All invented by 3M B. All were products of NASA C. All were invented by women.
  - Which day are there more collect calls than any other day of the year?**  
A. Mothers Day B. Father's Day C: Thanksgiving
  - Each king in a deck of playing cards represents a great king from history, Who is the King of Clubs?**  
A. King David B. Alexander the Great C. Julius Caesar
  - The average number of people airborne over the U.S. in any given hour:**  
A. 61,000 B. 82,000 C: 110,000
  - The State with the highest percentage of people who walk to work:**  
A. Minnesota B: New York C: Alaska
  - The cost of raising a medium-size dog to the age of eleven:**  
A. \$1,250 B. \$4,950 C: \$16,400
- The answers are on the bottom of page 4:

## Healthy News April Referrals

I wanted to thank those that thought enough of me to refer their friends and family. It didn't seem enough to just say "thanks" so the Referral Tree is my way to properly thank those responsible. Look for your Starbucks gift card in the mail.

- Jimmy Dutton** referred **Roger Osborne**
- Terry Collins** referred **Margaret Howell**
- Helene Freemon** referred **Brad Kutzner**



## Have you see our ad?

The San Diego Union tribune has asked us to participate in San Diego's Best Poll but we need your help. Go to our web site, [bridlewoodinsurance.com](http://bridlewoodinsurance.com) and click on this banner. Go to Insurance Provider and write in Bridlewood Insurance. You can vote once a day so please vote everyday.

Nominate us  
Best Insurance Provider

**SAN DIEGO'S BEST**  
2015  
NOMINEE

Nominate us at [sdbestpoll.com](http://sdbestpoll.com)

*Bridlewood*  
Insurance Services, Inc.

[CLICK HERE FOR MORE INFO ON MEDICARE](#)

## 90 + Club

- Harry Hecock 102
- Sydelle Golub 94
- Ellen Ransom 93
- Jesse Seymour 93
- Charline Laco 92
- Leonard Blumenreich 91
- Charles Davis 90
- Eugene Roerich 90
- Irving Yoffe 90

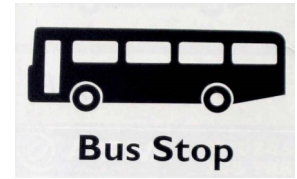
Happy Birthday to our 90+ club members.



## Thinking Outside the Box

You are driving along in your car on a wild, stormy night. You pass by a bus stop, and you see three people waiting for the bus:

1. An old lady who looks as if she is about to die.
2. An old friend who once saved your life.
3. The perfect man (or) woman you have been dreaming about.



Which one would you choose to offer a ride to, knowing that there could be only one passenger in your car? Think, before you continue reading. This is a moral/ethical dilemma that was once actually used as part of a job application. You could pick up the old lady, because she is going to die, and thus you should save her first; or you could take the old friend because he once saved your life, and this would be the perfect chance to pay him back. However, you may never be able to find your perfect dream lover again. The answer is below.

## Give Bridlewood Insurance 5 Stars on Yelp

Next to google, Yelp is probably the most important site to a small business. People will read the reviews of other customers experience and determine right then and there if that is someone they want to do business with. If you have had a positive experience with Bridlewood Insurance or one of it's 50 agents, and want to share your experience, go to [Yelp.com](http://Yelp.com) and search Bridlewood Insurance.



### Are you smarter than a 5th grader answers:

1.C 2.A 3.A 4.B 5.C 6.B 7.B 8.A 9.C 10.C

### Think outside the box answer:

The simple answer is: "You could give the car keys to the old friend, and let him take the lady to the hospital. You would stay behind and wait for the bus with the woman or man of your dreams."



## Bridlewood Insurance Now on Spanish Television

For over 50 years, XEWT has been the local Spanish station of choice. Famous for their novelas (soap operas) and professional soccer, they are the only bi-national channel with bi-national coverage unifying the San Diego region which host the #3 U.S. Hispanic market in the nation.

Bridlewood Insurance recognizes the Hispanic market is underserved in San Diego and is proud to partner with XEWT television on this venture. You can find XEWT on Cox channel 12.

### Personal Notes: Busy Year

Wow, you look up and 1/3 of 2015 is already gone. The original plan was to enjoy the last few months, as the last of our four children finish high school. For years, every weekend was spent running to this soccer game, or basketball tournament or that track event. I have an entire wall in my garage filled with trophies the kids earned over the years. I call it my wall of fame. There are countless memories on that wall. Some of my proudest moments came when I coached my daughters basketball teams to 3 consecutive city championships. I didn't even want to be coach, since I never played the game of basketball as a kid, I simply didn't want to embarrass myself and my daughter. But during a parent meeting, when they needed someone's dad to step up, my daughter raised her hand and said, "my dad will do it". I bought some "how to coach basketball books" and watched YouTube videos, put together a practice schedule, bought a whistle, and went out and acted like I knew what I was doing. Today the pictures of me handing out the championship trophies now hang on the wall. Some of the kids on those teams never won a team championship before or have after. For years, I would be approached by some of the girls on those teams and thanked for some really great times we had together. Now that the next chapter of my life is about to begin, maybe one day the kids will ask me to coach my grandkid's teams. Or at least, invite me to watch.

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