



## **June Birthdays**

Wally Dier  
 Lula Wildenberg  
 Dolores Leonard  
 John Boer  
 Frank Bigelbach  
 Elizabeth Harris  
 Petra Cacho  
 June Fornander  
 Patricia Doering  
 Peter Masters  
 Marina Sandzimier  
 Juan Becerra  
 Luis Ramirez  
 Arlene Becerra  
 Walter Traut  
 Ann Sticka  
 Richard Applin  
 Harry Fridrichsons  
 Nita Lister  
 Mary Bennett  
 Olga Bernard  
 Leta Weaver  
 Eleanora Woodbury  
 Cherie Winder  
 Mary Griffith  
 Anita Noordhoorn  
 Betty Imler  
 Lila Smolenski  
 Joan Hofacre  
 Kenneth Cullen  
 Yvonne Culligan  
 Fred Sammons  
 Millie Ginsberg  
 Barbara Marshall  
 Michael Smith  
 Barbara Jones  
 Shirley Ledgerwood  
 Sandra Murray  
 Edward Rudgers  
 Mary Farrar  
 Judith Dill  
 Pete Hudson  
 Lilia Haemmer  
 Karen Edwards  
 Karl Leimbach  
 Joseph Berke  
 Fern Nichols  
 Virginia McGaugh  
 Linda Harrell  
 Donald Stine  
 Christine Hardiman  
 Barbara Hyatt  
 Grace Meng  
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# HEALTHY NEWS

## **JOIN US FOR A MID SEASON REVIEW**

Has it been 6 months since you heard about the 2014 benefits? Join me for an hour, and I'll cover:



- \* **ABC's of Medicare**
- \* **Discuss How Supplement Plans Work**
- \* **Review the Five UnitedHealthcare Advantage Plans**
- \* **Cover (Part D) the Drug Plan and Tips to Stay Out of the Donut Hole**
- \* **Cover Your Dental Options in Detail**

Speaker: Jeff Wetzel, President of Bridlewood Insurance

**Friday June 13th 2:00 PM**  
**Coco's**  
**16759 Bernardo Center Dr**  
**Rancho Bernardo CA 92128**

**Tuesday June 17th 2:00 PM**  
**Coco's**  
**1280 W Valley Pkwy**  
**Escondido, CA 92029**

Reserve your seat now by going to [www.bridlewoodinsurance.com](http://www.bridlewoodinsurance.com) and click on "Upcoming Events," or by calling 877-267-5514. Seating is limited to 70 per location, so first come, first served. Grab a friend and bring them along. Call early, as a full house is expected. It will be nice to see you again!

## **www.BridlewoodInsurance.com is now open**

We're excited to share our new and growing website, aimed at providing even more resources and information. Whether you're turning 65, want to book a seat at the next community meeting, or just need the link to one of our partnered professionals, [BridlewoodInsurance.com](http://BridlewoodInsurance.com) is there for you.



### **Agent Highlight of the Month**

Steve Gordon (left) and Ross Farmer (right) have recently joined Bridlewood Insurance Services.

Both Steve and Ross have many years of experience in the insurance industry and will be huge assets to Bridlewood. To read their biographies, go to [BridlewoodInsurance.com](http://BridlewoodInsurance.com) and click on "Agents" or "Meet the Team."





## June Funnies

The day finally arrived. Forrest Gump dies and goes to Heaven. He is at the Pearly Gates, met by St. Peter himself. However, the gates are closed, and Forrest approaches the gatekeeper.

St. Peter said, 'Well, Forrest, it is certainly good to see you. We have heard a lot about you. I must tell you, though, that the place is filling up fast, so we have started administering an entrance examination for everyone. The test is short, but you have to pass it before you can get into Heaven.'

Forrest responds, 'It sure is good to be here, St. Peter, sir. But nobody ever told me about any entrance exam. I sure hope the test ain't too hard. Life was a big enough test as it was.'

St. Peter continued, 'Yes, I know, Forrest, but the test is only three questions.

First: What two days of the week begin, with the letter T ?

Second: How many seconds are there in a year?

Third: What is God's first name?

Forrest leaves to think the questions over. He returns the next day and sees St. Peter, who waves him up, and says, 'Now that you have had a chance to think the questions over, tell me your answers.'

Forrest replied, 'Well, the first one -- which two days in the week begins with the letter 'T'? Shucks, that one is easy. That would be Today and Tomorrow.'

The Saint's eyes opened wide and he exclaimed, 'Forrest, that is not what I was thinking, but you do have a point, and since I did not specify, I will give you credit for that answer. How about the next one?' asked St. Peter.

'How many seconds in a year?

Now that one is harder,' replied Forrest, 'but I think and think about that, and I guess the only answer can be twelve.'

Astounded, St. Peter said, 'Twelve? Twelve?? Forrest, how in Heaven's name could you come up with twelve seconds in a year?

Forrest replied, 'Shucks, there's got to be twelve: January 2nd, February 2nd, March 2nd....'

'Hold it', interrupts St. Peter. 'I see where you are going with this, and I see your point, though that was not quite what I had in mind... but I will have to give you credit for that one, too. Let us go on with the third and final question.

Can you tell me God's first name'?

'Sure,' Forrest replied, 'it's Andy.'

'Andy?' exclaimed an exasperated and frustrated St Peter. 'Ok, I can understand how you came up with your answers to my first two questions, . . . but just how in the world did you come up with the name Andy as the first name of God?'

'Shucks, that was the easiest one of all,' Forrest replied. 'I learnt it from the song:

'ANDY WALKS WITH ME,  
ANDY TALKS WITH ME,  
ANDY TELLS ME I AM HIS OWN.'

St. Peter opened the Pearly Gates, and said: 'Run, Forrest, run.'



### **Birthdays Cont:**

Jonathan Coats  
Patricia Hansch  
Mike Blackman  
Shirley Sceville  
Sherrie Cook  
Gene Brown  
Philip Persails  
Lois Nass  
Robert Krause  
Catherine Greene  
Roy Schwerdtmann  
Ruth Whiten  
Dale Anderson  
Konrad Wallenda  
Barbara Conley-Irving  
June Shayler  
Jesus Balvaneda  
Carmelita Sydow  
Michael Hassani  
Tri Nguyen  
Lidia Garcia

### **Congratulations to the 90 + Club**

1. **Walter Traut 96**
2. **Lula Wildenberg 95**
3. **Ann Sticka 94**
4. **Richard Applin 93**
5. **Harry Fridrichsons 91**
6. **Nita Lister 91**

**Happy  
Birthday to all  
our June  
Healthy News  
Members**  
Didn't see your  
birthday listed?  
It's probably  
because I'm not  
your agent of  
record!

### Traveling Outside the U.S. ? Get Some Travel Insurance

Whatever your reason, international travel should be a pleasant experience. Complications and emergencies such as illness, injury, and natural disasters are a fact of life. While we hope none of these happen, we're here to help if they do. Atlas Travel helps protect you from potential financial disaster while traveling abroad with benefits including inpatient and outpatient medical expenses, \$500,000 of coverage for emergency medical evacuation, coverage for lost checked baggage, and many other important benefits. Atlas Travel gives you the peace-of-mind you're looking for! For more information please go [BridlewoodInsurance.com](http://BridlewoodInsurance.com), click on travel insurance or call 877-267-5514, and we can send out a brochure.



### Do You Need Short Term Health Insurance to Get You to 65?

What is short-term medical insurance? Short-term medical insurance offers a solution to individuals in need of temporary medical coverage. This short-term medical insurance policy protects against unforeseen accidents and sicknesses, appropriate for individuals between jobs, students, new employees, waiting for Medicare coverage to begin, or any eligible person who is temporarily without health insurance coverage. Coverage is available for periods of up to 6 or 11 months (varies by state). Your coverage can start tomorrow! If you submit your application and credit card payment today by Internet, fax or e-mail, coverage will begin tomorrow. Otherwise, your coverage will begin on the day following the date they receive your completed application and payment, or on the date you requested on the application, whichever is later.

For additional info, go to [BridlewoodInsurance.com](http://BridlewoodInsurance.com) and click Short Term Insurance or call us at 877-267-5514 for additional info.

**A recent study has found that women who carry a little extra weight live longer than the men who mention it.**

**Check Out The New Web Site:  
[BridlewoodInsurance.com](http://BridlewoodInsurance.com)**

### Healthy News June Referral Tree

I wanted to thank those that thought enough of me to refer their friends and family. It didn't seem enough to just say "thanks" so the Referral Tree is my way to properly thank those responsible.

- Jimmy Dutton** referred **Pat Hering**
- Pat Hering** referred **Paula Hopkins**
- Diane Truesdell** referred **Julie Johnson**



As a **Thank You** to those that are out promoting and referring new members to me, for the month of May, a **Starbucks Gift Card** will be my 'thanks' to you. This year I ask that each of you think of that one person you know that needs help with their Medicare insurance. I'm looking for the folks that are going to turn 65 in 2014, those that are on other Medicare plans in San Diego, and those that are on Medicare but don't have any idea what kind of plan they have, or who their agent is. Let's get them enrolled with Bridlewood Insurance and **Let's Help As Many As We Can !!**

## Become a Medicare Insurance Advisor at Bridlewood

This month in San Diego, 2,000 people will turn 65! Next month, another 2,000 will do the same; and it will continue like this EVERY MONTH for the next 20 years!

This fact means there are literally thousands of seniors who need help with insurance, which means there is an unprecedented opportunity for agents to achieve success and advance their insurance careers in the senior products industry! Bridlewood Insurance Services is looking to partner with dynamic, motivated individuals that want to start a Medicare Insurance career to help the booming senior market.

- \*Contracts with the nation's most respected carriers
- \*Comprehensive training & support
- \*Personalized assistance with Marketing
- \*Compliance specialist to answer your questions
- \*Individual attention to help you reach your goals



If you are the person we are looking for, call 1-877-267-5514. Many agents in Medicare insurance, find it gratifying to help people because it gives their clients peace of mind knowing that their families are protected medically, by a caring, understanding advisor..

### Having Trouble Hearing On the Phone?

The California Telephone Access Program is offering a range of free, specialized phones that make it easier to hear, dial, and call. They have phones that are designed for individuals who have restricted mobility, speech impairments, or who are blind or deaf. To get your **free phone**, there are 3 steps,

- \* Fill out a simple application,
- \* Have a medical doctor or audiologist sign it
- \* Mail it in. It's that simple!

For more information, go to [www.californiaphones.org](http://www.californiaphones.org) or call **1-800-806-1191** and have an application sent out. If you have a signed application already, they have an office located in San Diego at 1455 Frazee Road, Suite 406, where you can stop by and pick-up your phone directly.



### Personal Notes:

I don't know about you, but if we are having this many fires in May, just wait until we get to October. The problem is, every time it gets hot, dry and the Santa Ana winds kick in, this same scenario could be happening all summer. It's bad enough you also have a couple of idiots that think it's cute to go start a fire, but you have people flicking lit cigarettes out the window, or burning leaves in their back yards. When you live in a county of 3 million people, it only takes one or two careless individuals to make it miserable for the rest of us. I don't know the answer, maybe a \$10,000 fine for throwing a cigarette out a car window, or maybe a couple years in prison for someone caught starting a fire would deter those that don't think about their actions.

Oh, and by the way, "How do you lose a Boeing 777 with today's technology? .....

**I'll see you June 13th and 17th, so bring a friend and book your seats today!**

Jeff Wetzel, President of Bridlewood Insurance Services

Toll Free **1-877-267-5514** Web Site: [www.bridlewoodinsurance.com](http://www.bridlewoodinsurance.com) Email: [Info@jeffwetzel.com](mailto:Info@jeffwetzel.com)

